NOVUS NEXT Analyzes Unlimited Custom Geographies for Media Planning With rapid speed using Alteryx APA[™]



Goal

"I was inundated with time consuming ad-hoc requests, so I knew that in order to make my job sustainable and scalable, I needed a way to automate the way we were doing things."



Strategy

"Today, we've built a custom framework that uses all the zip codes in the country and uses consumer data points to **create additional data points to tie to a zip code."**



Results

"Instead of me spending 90 hours building a one-time report for each client, I might spend 20 or 30 hours building more custom work tailored to their needs."



Next Steps

"We're focused on getting more tools out and continuing to drive efficiency for our customers."



Industry Marketing Service Provider

Department Business Intelligence

Location North America

"We're able to prioritize the best geographies for investing media by applying all this data to a client's physical location and trade area, and we can do this all at scale with Alteryx."

— Daniel Zeleznik Senior Analyst, NOVUS NEXT





90 hours -> 20 hours on custom client requests